

Are you looking for
a career in
seafood business?

WE ARE HIRING!

Want to kick-start your career in the seafood business? Seafood Sales is looking for an ambitious and passionate salesperson to join our dynamic team in Aalborg, Denmark.

Depending on your background and qualifications, we will customize the correct training and onboarding program, whereafter you will be responsible for your own markets as an Area Export Manager.

Essential responsibilities:

- Handling a variety of tasks within sales, marketing, procurement, and IT:
 - Working out quotations, contracts etc.
 - Canvas sales activities, relationship building.
 - Updating our internal control and sales systems.
 - Handling currency trading.
 - Conducting outreach sales work to procure new customers via phone, e-mail etc.
- Supporting the rest of the team in their daily tasks and challenges.
- Communicating with customers, suppliers, carriers, and business partners at home and abroad.
- Helping to build and nurture strong relations with customers and suppliers.
- Developing and maintaining sales strategies.

We expect you to be:

Your background can be diverse, but we expect you to be:

- Ambitious and passionate.
- Open, outgoing and enterprising.
- Articulate and good at communicating with all kinds of people at different levels.
- Flexible and willing to adapt
- Service-minded and customer-focused.
- A team player with great interpersonal skills.
- Eager to learn.
- The preferred candidate brings experience from jobs within the food trading business.

In return we offer

- Thorough and exciting training and coaching within international sales.
- A dynamic working environment with a positive and down-to-earth atmosphere.
- Space for personal and professional development.
- A position that holds great potential for a future sales career.
- freedom with responsibility.
- The opportunity to have a say in decision making processes.
- lunch, fruit, snacks, coffee etc. on the house plus benefits such as massage.
- Our Good2Great program.

Salary

You will be compensated according to your qualifications.

Who we are

Seafood Sales is an international trader of frozen seafood – mainly Salmon and whitefish – distributing mainly to industrial customers all over the world. We strive to be the most serious seafood trader in the business, known for delivering an extraordinary service that no one in the market can match.

Working at Seafood Sales

At Seafood Sales we value humor and loyalty, and we pride ourselves on running a flat organization with an informal and positive atmosphere. At the same time, we offer a family-friendly working environment, and we support and learn from each other, and never forget to celebrate our victories!

As our new salesperson you will join a dynamic team working mainly from our office in Aalborg with some days in Frederikshavn as well.

Application

Are you our new colleague?
Then we can't wait to hear from you!

Please e-mail your CV and motivated application to

AN@SEAFOODSALES.DK & MK@SEAFODSALES.DK

Deadline for application

30.09.2024

If you want to learn more about the position, feel free to call Anders Nielsen or Morten Klæstrup at +45 23846307 / +45 26321307, or check out our website at www.seafoodsals.dk